



OSL offers an uncapped commission structure!

Sales and Marketing Representatives

OSL Direct – Bell Authorized Agent

OSL Direct – Bell Authorized Agent has a people-first and award-winning culture. We believe in great people doing greater things, every day.

We're on the hunt for **Sales and Marketing Representatives** to act as a brand ambassador for our client Bell Canada's fastest growing sales and marketing engine. Powered by state-of-the-art fibre optic and wireless networks, Bell Canada delivers world-class entertainment and communications services to residential, business and public sector customers across Canada. If you are a motivated and results driven individual, who chases goals and big dreams, we want you to join our winning team!

Agents starting out can earn an average annual income of \$60,000.

Agents with a six-month tenure can earn an average annual income of \$75,000.

Agents with a one-year tenure or more, can earn an average annual income of \$90,000 or higher.

Let us show you how you can maximize your earning potential!

What does OSL Direct offer?

- Competitive base pay of \$30,000, car allowance plus lucrative uncapped commission structure, and rewards that can total up to \$90,000 and more depending on performance. Our top performers are making close to six figure incomes
- Paid car allowance, access to a vehicle is required for this role.
- Tools for success: Smartphone & tablet, business cards, Bell branded clothing, ID badge, Salesforce CRM
- Training in Bell products and services to help you master your role
- Job shadowing to set you up for success
- Ongoing coaching, learning, and development opportunities
- Internal career growth
- 25% discount on your personal residential Bell services
- A partnership with KOHO offering the possibility of obtaining an instant remuneration of up to 50% of your daily salary
- Company benefits including health and dental coverage (individual coverage paid 100% by the employer)
- Fulltime flexible work schedule; evening and some weekend work are required to maximize customer contact

Here's where you come in...

- Drive and support the sale of Bell's TV, Internet, Home Phone and Smart Home residential product suite by being a brand ambassador visiting residential customers face to face through tactics including canvassing and cold calling
- Work from a client provided territory lead list to market Bell products to drive sales in residential areas



- Identify the specific needs of customers and tailor solutions that fit their lifestyle delivering best-in-class customer service experience
- Deliver best in class customer experience as an ambassador of the Bell brand
- Meet with your team weekly to strategize innovations, track goals, and report on sales and marketing results
- Use the Salesforce customer relationship management (CRM) system to manage your lead funnel
- Conduct yourself with optimism, empathy and integrity as the face of our client, Bell Canada

Do you have the keys to success?

- An ambitious self-starter with an entrepreneurial mindset
- An outgoing people person, helping and being around people energizes you
- Expert in time management, evaluating priorities, and accomplishing goals
- Motivated by rewards (uncapped commission means unlimited earning potential!)
- Demonstrated ability to be a team player
- Sales, Customer Service, and/or Marketing experience an asset
- Reliable access to personal vehicle and valid driver's license
- Ability for frequent travel across the region as required
- A flexible fulltime schedule that includes availability on evenings and weekends as required

Apply here: [Careers | Sales and Marketing Representatives – Winnipeg in Winnipeg, Manitoba | Careers at Influence \(icims.com\)](#)

About OSL Direct:

OSL is a people-first, award-winning company that provides outsourced sales solutions for some of North America's largest Fortune 500 companies. We believe in great people doing greater things, every day. At OSL, we hire passionate, driven people to be those sales leaders and who are ready for their next big career move. OSL people are professional, willing to adapt and learn new skills, and are social by nature. Our people are what make OSL an award-winning, leading sales and operational organization.

KOHO has exclusively partnership with OSL to offer Instant Pay to OSL Canadian employees. They offer Instant Pay a free, on-demand pay solution. Instead of waiting for a paycheck every two weeks, you could cash out up to 50% of your daily pay, the next working day. In addition to Instant Pay KOHO is also a no-fee spending and savings account. They offer a mobile app, an everyday spending account, and a reloadable prepaid Visa card that helps you budget, save, and spend like a pro. You'd receive a link for an optional signup as part of our onboarding with OSL

We are stoked to announce that OSL Retail Services has been recognized as a Winner in LinkedIn's 2021 Talent Awards!



The Talent Awards are a celebration of teams around the world who are moving the talent industry forward in innovative ways and we are thrilled to announce that OSL Retail Services has taken 1st place in the category of 'Best Culture of Learning (1,000-10,000 employees)'.

This award is particularly special to our organization as we continue to drive a culture of #belonging across the organization through learning and development. We are proud of our entire OSL family as well as our business partners across North America who have supported us throughout this journey and have gotten us this prestigious recognition. Congratulations as well to all our industry peers who were nominated and were finalists alongside us.

****Successful candidates shall receive a guaranteed rate of \$15.38/hour, with a temporary top up to \$22.00/hour for the first 30 business days, plus commissions in accordance with our commission policies.****